



Thursday, January 22, 2009

Graphic Arts Equipment
11 Aintree Road
Perivale
Middlesex
UB6 7LE

F.A.O. Mr J Beattie

Dear Joe,

We have had the Perfecta 92 guillotine in for a few months now and I am writing to let you know of the favorable impact that it has had on our business,

In particular the programming function has revolutionised the batch cutting of our business cards. When it goes into auto cutting mode this is when the benefits can be seen.

For example on our regular business card run of 42 up on an A2 sheet, on the old machine this used to take about one hour. With the speed of the new Perfecta and with the auto cut operation, this time is reduced to around 20 minutes – a substantial increase in productivity. The same applies when we do similar tag jobs.

The cut is very precise, we know no longer have to double trim, this again saves a considerable amount of time.

All in all I cannot speak highly enough of the Perfecta 92 guillotine and I would have no hesitation in recommending it to anyone.

Yours sincerely

David Wyvill
Managing Director

