

# INTELLIGENT FINISHING SYSTEMS

#### FINISHING STARTS HERE | CUSTOMER AWARDS

#### **WE CONGRATULATE**

**Enveco** - 200th Horizon StitchLiner Award **BCQ Group** - 100th BQ-470 Four Clamp Perfect Binder Award **Flexpress** - 175th BQ-270 Single Clamp Perfect Binder Award Orphans Press - 200th AFC-Combination Folder Award DG3 Group - 250th Bookletmaker Award Healey's Print Group - IFS Premier User Group Remous - IFS Premier User Group

# **IFS CUSTOMER AWARDS**

IFS celebrates **milestone achievements** that have helped shape the UK's print production landscape



# HELLOA WELCOME

#### WE WERE DELIGHTED TO CELEBRATE OUR LONG-STANDING HORIZON PARTNERSHIP WITH A SPECIAL CUSTOMER AWARDS EVENT AT SKETCH IN MAYFAIR, LONDON.

We welcomed Mr Eijiro Hori President of Horizon International Inc, who presented seven leading operations with milestone awards commemorating the impact Horizon systems have had on the UK's print production landscape.

They were:

- Enveco 200th Horizon StitchLiner Award
- BCQ Group 100th BQ-470 Four Clamp Perfect Binder Award
- Flexpress 175th BQ-270 Single Clamp Perfect Binder Award
- Orphans Press 200th AFC-Combination Folder Award
- DG3 Group 250th Bookletmaker Award
- Healey's Print Group IFS Premier User Group
- Remous IFS Premier User Group

It was a great event to celebrate the 36 years of wonderful cooperation with Horizon, the generations of users, and the machines made by the Horizon company. We also wanted to thank our incredible customers for their continued support and loyalty.

Horizon also commemorated our long-standing partnership with IFS with the presentation of a special gift of a hand-painted picture. It was a wonderful token of appreciation for 36 years of mutual co-operation and friendship between us.

As part of his visit to the UK Mr Hori, and his wife Mrs Fumiyo Hori, toured IFS's Hemel Hempstead showroom where the spare parts area has recently been expanded. They were also given details on plans to further improve the facilities.



Bryan Godwyn IFS Managing Director

### **ENVECO** 200TH HORIZON STITCHLINER AWARD



L-R Eijiro Hori-President of Horizon International Inc, Piyush Shah Chairman of Enveco, Bryan Godwyn IFS MD.

#### ENVECO, THE MILTON KEYNES GREETING CARD ENVELOPE & BESPOKE STATIONERY MANUFACTURER, OPERATES DIGITAL, GRAVURE AND FLEXO PRESSES.

It runs a Horizon StitchLiner 6000 Digital upgraded from a StitchLiner 5500 in February. The flexo presses and Horizon StitchLiner produce work for the stationery business as well as existing education customers.

Piyush Shah Managing Director, says:

**G** Crucial for us was the support service offered by IFS. We wanted to diversify and saw a gap in the market for bespoke stationery for high street shops. We did look at other systems on the market but we already had a Horizon system so understood the build quality and usability. That combined with the support and service from the IFS team was important.

### **BCQ GROUP** 100th BQ-470 Four clamp perfect Binder Award



L-R Eijiro Hori-President of Horizon International Inc, Richard Knowles Chairman, BCQ Group, Bryan Godwyn IFS MD.

#### BUCKINGHAM GENERAL COMMERCIAL PRINTER BCQ GROUP PRODUCES A VAST ARRAY OF WORK ON A RANGE OF THE VERY LATEST HEIDELBERG LITHO AND HP INDIGO DIGITAL PRESSES.

It brought all its perfect binding in-house with investment in a smart binding system comprising of a Horizon BQ-470 four clamp perfect binder and a HT-1000V variable three-knife trimmer. It also runs a Horizon StitchLiner 5500 with VAC-60HAMMC 24 station high-pile collator.

Richard Knowles Chairman, comments:

We have a longstanding relationship with IFS and we like Horizon solutions. The touchscreen set up makes operation simple so our bindery staff can effortlessly move from one system to another.

### **FLEXPRESS** 175TH BQ-270 SINGLE CLAMP PERFECT BINDER AWARD

### **ORPHANS PRESS** 200TH AFC-COMBINATION FOLDER AWARD



L-R Eijiro Hori-President of Horizon International Inc, Mel and Steve Wenlock of Flexpress, Bryan Godwyn IFS MD.

#### THE LEICESTER GENERAL AND BESPOKE HIGH END PRINTING OPERATION HAS THE LATEST IN SRA1 AND B3 LED UV LITHO, HP INDIGO AND RICOH DIGITAL PRESSES, AND LARGE FORMAT SYSTEMS.

It has full in house finishing including die cutting, embossing, foiling, laminating and perfect binding. It owns a VAC-100A should be Horizon SPF/FC-200A stitch/fold & trim with a VAC-100A 10 station collator, a BQ-270V perfect binder and a AFC-566A folder.

Steve Wenlock Managing Director, comments:

We trust IFS, their expertise and openness, and we knew of a few customers who had installed the systems and were happy with them. With the investment we can improve our pricing, productivity and our relationship with our customers. We can be more competitive.



L-R Eijiro Hori-President of Horizon International Inc, Helen Bowden, Orphans, Bryan Godwyn IFS MD.

#### ORPHANS PRESS, THE LEOMINSTER DESIGN, PRINT AND WEB BUSINESS, RUNS TWO FIVE COLOUR B2 SPEEDMASTERS SUPPORTED BY AN INDIGO 5500 DIGITAL PRESS.

In recent years the business has invested heavily in finishing equipment to extend its in-house capabilities. It runs a Horizon StitchLiner 5500 saddle-stitcher with three-knife trimmer and VAC-100ac 20 station collator, BQ-270V perfect binder and AFC-566FG folder with an MKU38 Mobile Knife Unit.

Helen Bowden, Director, says:

The first association with Horizon was in 2011 with the purchase of a new StitchLiner. The latest was a replacement to an elderly MBO folder. The Horizon AFC-566F was chosen because of its speed of setup and flexibility to fold multiple configurations. Our satisfaction with performance and durability of previous Horizon kit cemented the decision.

### **DG3 GROUP** 250TH BOOKLETMAKER AWARD

# **HEALEY'S PRINT GROUP** IFS PREMIER USER GROUP



L-R Eijiro Hori-President of Horizon International Inc, John MacDonald and Barry Page Director of DG3 Group, Bryan Godwyn IFS MD.

#### DG3 GROUP, THE LONDON LEADING GLOBAL PROVIDER OF COMMERCIAL AND FINANCIAL PRINTING AND GRAPHIC COMMUNICATIONS SOLUTIONS.

For over 30 years DG3 Group has been producing high quality, fast-turnaround printed products for clients globally. It produced litho Heidelberg SpeedMasters and digital on Xerox iGens, Nuveras and HP Indigo 7800s.

It also runs two Horizon SPF/FC-200A stitch/fold & trim lines with HOF-400 high-speed digital sheet feeder with a barcode verification system, a BQ-470 four-clamp perfect binder with HT-80 inline threeknife trimmer and a PF-40L paper folder.

Barry Page, Director, states:

We have a long working relationship with IFS on the digital side of the business. IFS was very professional and proved to be a partner not just a supplier. It was committed to finding a solution rather than just selling one.



L-R Eijiro Hori-President of Horizon International Inc, Philip Dodd Healeys, Bryan Godwyn IFS MD.

#### THE IPSWICH OPERATION SPECIALISES IN SHORT-RUN FOUR-COLOUR WORK AND FINE ART PRINTING AT ITS 14,000 SQ FT SITE. CUSTOMERS INCLUDE CREATIVE AGENCIES, PROPERTY AND FINE ART MARKETS.

It runs a Horizon StitchLiner 5500 saddle-stitcher with three-knife trimmer and VAC-60HAMMC 24 station collator, BQ-470 EVA and PUR four clamp perfect binder, AFC-566F folder, a MKU-54 Mobile Knife Unit and SPF/FC-200L landscape stitch/fold & trim with VAC-1000A 10 station collator and TBC-200L top and bottom cutter. Philip Dodd, Managing Director, says:

We added a new improved longsheet feeder on the Kodak NexPress, which a great way of handling the A4 landscape work, and needed something to finish it. We started looking at bookletmakers and chose the Horizon SPF-FC/200L because it is cost effective, efficient and delivers a high quality A4 landscape result. We already have a Horizon StitchLiner 5500 but the new addition allows us to be more creative with the mix of work we are running.



## **REMOUS** IFS PREMIER USER GROUP

#### THE FAMILY-OWNED DORSET LITHO AND DIGITAL QUICK-RESPONSE COMMERCIAL HOUSE SERVES LOCAL BUSINESSES, NATIONAL ACCOUNTS AND HIGH PROFILE EVENTS SUCH AS WIMBLEDON.

It also operates a successful web-based fulfilment service, Short Run Books www.remous.com/ shortrunbooks.

It runs a Komori Lithrone HUV-H 5 colour press, Ricoh digital presses and a Roland 640 wide format press. It operates a Horizon StitchLiner 5500 saddle-stitcher with three-knife trimmer and VAC-100amc 30 station collator, BQ-270C single clamp perfect binder and an HT-30 automated book trimmer.

Alan Bunter, Managing Director, says:

We looked at the Heidelberg ST100 and the StitchLiner. We didn't think the StitchLiner would be industrial enough but then we saw one in operation and that changed our minds. We have cut make-ready times by as much as 70% and that has had an immediate effect on our productivity.

As for the Horizon BQ-270C binder he says:

With the old system producing books was a four-man job, including feeding the covers. Now the staff can be more flexible – eliminating any bottlenecks. We couldn't see anything that came close to the Horizon.





We would be delighted to welcome you to our showroom in Hemel Hempstead at any time. The IFS showroom is a 750 sq m working environment featuring systems from across our range, all available for live demonstrations and testing on your own work.

Our demonstration staff are always on hand to help you to understand the features, advantages and benefits of our systems and to talk you through the operational aspects of the systems.

#### Intelligent Finishing Systems Unit C ATA House Boundary Way Hemel Hempstead HP2 7SS

Please contact us and we will arrange a demonstration of the equipment you are interested in.

Telephone: **020 8997 8053** Email: **info@ifsl.uk.com** or visit our website **www.ifsl.uk.com** 

# LESS TIME. MORE BOOKS.



- Variable Perfect Binding 1, 4 & 9-clamp models with inline capability to three-knife trimmer.
  - Variable Three-Knife Trimming with fully automatic and dynamic format size change using 1D/2D barcodes for short-run and book-of-one production.
  - Suitable for Continuous and Cut Sheet Digital for truly flexible production.
  - Optional Barcode Verification System matching covers to book blocks providing 100% book integrity.
  - Horizon pXnet / JDF Ready for full workflow integration and simple control.

#### **Finishing Starts Here**



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