



# INTELLIGENT FINISHING SYSTEMS

**SOUTH EAST AND SOUTH WEST** ISSUE 1

## A KEY CONTRIBUTION

Oxford Commercial Printer Holywell Press invest in a Horizon HT-30 three-side trimmer.

## TICKING ALL THE BOXES

UK Bookbinders sets up a digital division with investment in a Horizon BQ-470PUR and a Horizon HT-30.

## GETTING UP TO SPEED

Ashford Colour Press invest in a Horizon HT-30 three-side trimmer to aid flexible bindery production.

## STUNNING EFFECTS

One Digital brings lamination and foiling inhouse with investment in a Foliant Vega 400A Laminator and a Foliant Multi-functional Inprinting Unit.  
*“The extra investment we made was the right decision”*



# HELLO & WELCOME

WELCOME TO THE LATEST VERSION OF OUR NEWSLETTER. IN THIS ISSUE WE START WITH A LOOK AT SOME OF THE NEW ARRIVALS TO OUR BROAD PORTFOLIO OF SECTOR LEADING FINISHING SYSTEMS. THEY INCLUDE:

## Horizon StitchLiner Mark III

The next-generation StitchLiner builds on the hugely successful innovative StitchLiner series. Complete with servo drive technology, the system runs at a maximum speed of 6,000bph and up to 12,000bph with two-up production. It is also capable of producing A4 landscape booklets at speeds of up to 5,300bph. Equipped with a new large 12.1" HD colour touch screen it offers enhanced operation with fully automated job set up in less than a minute making it 30% faster than the StitchLiner 5500.

## Horizon FoldLiner

The FoldLiner incorporates the AFC-74 Series Folder and the StitchLiner 6000 SaddleStitching System with a VAC-80S collator and the HIF-6000F hybrid interface that support smooth production. Running at up to 6,000 booklets per hour, the system has been designed to dramatically reduce human touchpoints. It also increases productivity which helps operations improve their profitability. The FoldLiner is suitable for digitally printed B2 size sheet and full-size press sheets. It can combine 4-page signatures with 8- or 16-page signatures.

## Horizon BQ-480

The variable four-clamp 800bph perfect binder delivers a faster set-up speed with an improved production speed for variable book production. It features customized automated setup accounting for paper type, signature vs loose sheet, sewn book blocks, notch binding and other key factors for higher quality with less effort. The BQ-480 supports both EVA hotmelt glue and PUR hotmelt glue. A rigid clamping system holds the book block firmly in position and a unique book delivery mechanism delivers the book gently for high quality books up to 65 mm.

## Taurus 530 NG 4X4

The Taurus 530 NG 4X4 double-sided laminating system is ideally suited to higher volume double-sided lamination. Built on the success of the Foliant Mercury 530SF 4x4, it features two laminating units for 100% equal quality on both sides at all speeds. This is something that is not always possible using a traditional double-sided laminator with a single pair of heated laminating rollers. It also incorporates a new heating system enabling a quicker make ready and a maximum speed of 35 m/min 2,900 B2 sheets p/h.

# A KEY CONTRIBUTION

## HORIZON HT-30



Andy Brown, Bindery Assistant with Horizon HT-30 three-side trimmer.

**OXFORD COMMERCIAL PRINTER HOLYWELL PRESS HAS INVESTED IN A HORIZON HT-30 THREE-SIDE TRIMMER FROM INTELLIGENT FINISHING SYSTEMS TO ELIMINATE BOTTLENECKS IN THE BINDERY.**

It chose the new system to support completion of work produced by a Horizon BQ-270 single-clamp perfect binder bought in 2013. The operation also has a Horizon CRF-362 folder creaser.

Managing Director Ben Burrows, a fourth-generation family member, explains:

“ We bought the binder and were finishing the books on a guillotine. However, with a varied mix of short run and longer run work of up to 1500 it was becoming a bit of a bottleneck.

We looked at a couple of options on the market but liked the Horizon. The perfect binder has been very reliable and is easy to set up and run. We are impressed with the build quality of the Horizon equipment and have seen the HT-30 in operation at the IFS show room and trade shows.

It took us a while to make the decision because of the cost and the fact it is not adding a new service, like the binder was, but was streamlining processes already in place. That makes it harder to quantify its return on investment but we know that it will make a key contribution to the smoother operation of the bindery.

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# TICKING ALL THE BOXES

## HORIZON BQ-470 AND HT-30



Lee Gray, General Manager, UK Bookbinders.

**UK BOOKBINDERS HAS SET UP A DIGITAL DIVISION TO WIN NEW WORK WITH INVESTMENT IN A HORIZON BQ-470PUR PERFECT BINDER AND A HORIZON HT-30 THREE-SIDE TRIMMER. THE WESTON-SUPER-MARE TRADE FINISHER BELIEVES THE MOVE INTO NEW MARKETS WILL HELP TO ATTRACT NEW CUSTOMERS AS WELL AS INCREASE ITS OFFERING TO EXISTING CLIENTS.**

“ We moved into an extra 7,000 sq ft at the end of last year and now that area will be where we handle digital finishing,” comments Lee Gray, general manager. “Having the systems close together will streamline production and ensure greater efficiency. We work with printers from across the UK offering a range of services for litho print from thread sewing, perfect and PUR binding to case binding. Now we want to broaden our services to handling short runs and digital work in a cost-effective way. The Horizon systems are perfect for that. Before runs of 200 to 300 were cost prohibitive.”

“We have a lot of skilled operators here but ease of use was still important to ensure we handle the work as quickly as possible. We also chose the four-clamp option rather than single-clamp because it gives us greater production flexibility.” On choosing the BQ-470 he says: “We had a demo, saw it at Print Week Live and spoke to existing users who all championed its abilities. I also looked at reports and piggy-backed research. I didn’t see many alternatives. It is versatile, easy to make-ready, and has a good running speed. It ticked all the boxes.” As for the Horizon HT-30 he adds: “This will be ideal for when we ramp up the orders. It will streamline the process and we can also be confident in the quality of the results.”

# STUNNING EFFECTS

## FOLIANT VEGA 400A



Lynn Brazier (Right), joint managing director, with the Foliant Vega.

**ONE DIGITAL HAS BROUGHT LAMINATION AND FOILING INHOUSE WITH INVESTMENT IN A FOLIANT VEGA 400A LAMINATOR AND A FOLIANT MULTI-FUNCTIONAL INPRINTING UNIT. LYNN BRAZIER, JOINT MANAGING DIRECTOR OF THE WEST SUSSEX OPERATION, EXPLAINS:**

“ We wanted to bring laminating in house to give us more control of timings and costs. We researched the market and saw the good reviews. We also spoke to other printers who had good things to say. We chose the Foliant because we liked its size and capability.”

One Digital produces a wide range of general commercial print for numerous sectors including government bodies. It runs a five colour B2 Heidelberg SpeedMaster 74 and five colour B3 Heidelberg SpeedMaster 52, a Xerox Nuvera 120 mono digital press and Xerox iGen150 colour digital press.

Brazier comments: “We are achieving some stunning effects using the Foliant foiling unit. We are discovering that combining layers of laminate, foil and full colour printing is a very cost-effective way of enhancing your digital print.”

“The extra investment we made was the right decision and has enabled us to offer something extra to our customers without compromising quality or turnaround time. We are pleased with the result and it should increase our profitability. The Foliant was primarily purchased for the laminating which is in constant use but the foil has really added an extra layer to our service. IFS is a good company to deal with.”

# GETTING UP TO SPEED

## HORIZON HT-30



Machine operator Claudiu Constantin with the Horizon HT-30 three-side trimmer.

*It has done everything we have asked it to do*

**ASHFORD COLOUR PRESS INVESTED IN A HORIZON HT-30 THREE-SIDE TRIMMER TO AID FLEXIBLE BINDERY PRODUCTION. THE GOSPORT FIRM IS A SPECIALIST IN QUALITY, FAST TURNAROUND PRINTING AND RELATED SERVICES FOR BOOKS, MAGAZINES, BROCHURES AND ALL BOUND PUBLICATIONS. IT ALSO PROVIDES POINT OF SALE PRINT PLUS SPECIALIST PACKAGING AND MARKETING MATERIALS. IT RUNS HEIDELBERG AND KBA LITHO PRESSES, TWO HP T230 COLOUR INKJET WEB PRESSES AND A RICOH PRO C9100 SHEETFEED DIGITAL PRESS.**

The new system was picked to run nearline to a Horizon BQ-470 four-clamp perfect binder. Production Manager Simon Tiller explains:

“ We bought the Horizon HT-30C to support production on the BQ-470. We were increasingly being asked to meet faster turnaround times and to handle a wider range of quantities and sizes. Running the trimmer nearline means we can be more productive and responsive. The two systems together can handle the shorter runs while the other binders look after the longer runs.”

He continues: “It is very easy to use and quick to set up. We had the Horizon binder and the trimmer uses the same touchscreen set up with prompts the operators know. This made training fast and will also enable new operators to get up to speed very quickly. It also has the soft drop delivery, so every book is finished to the highest quality. “It does exactly what it says on the tin. It has done everything we have asked it to do.”

### CONTACT US

**IF YOU WOULD LIKE ANY INFORMATION, OR TO ORGANISE A DEMONSTRATION ON ANY OF OUR PRODUCTS PLEASE CALL, OR EMAIL**

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